



# HIRELEVEL RECRUITER PRO TRAINING

## INTENTIONAL INTERVIEWING

The fundamentals of open-ended questioning. The candidate interview is not a check-the-box exercise... it is a "quest for information!"



## CANDIDATE ADVOCACY

The proper etiquette for candidate engagement, management & follow up. Critical for company reputation and attractiveness.



## PROACTIVE RECRUITING

Definition: Attracting, engaging, assessing, and onboarding talent. Is that what your company is doing?  
Hope is not a strategy!

## VACANCY PRIORITIZATION

So many open positions, only so many hours in the day. Ensure expectations are met without burning out the staff.

## FEE & SALARY NEGOTIATION

Receive quality service at a reasonable price from external vendors. Identify the best candidates for your hiring budget.

## "LOCK THE DOOR"

The most important part of the recruiting lifecycle: the offer stage. Leave no stone unturned!



CUSTOM-TAILORED TO YOUR COMPANY'S NEEDS, THE RECRUITER PRO TRAINING PROGRAM EMPOWERS YOUR TEAM TO MAKE BETTER HIRES, FASTER.